

Emmanuel Richard

SVP & Theatre GM, North America

Rimini Street



Richard brings over 20 years of experience building and running field operations for technology companies in the U.S. and internationally.

At Rimini Street, he serves as Senior Vice President and General Manager, responsible and overseeing the entire business operations across North America's three regions - NAMER Central and Northwest, NAMER South/Southwest, and NAMER East – including marketing, sales, service, and support delivery, client success and revenue operations.

Before his successful track record as general manager at Rimini Street, he was responsible for building the East Coast operations for Kyvos Insights, a pre-venture start-up in the Cloud Analytics market. Richard also spent nine years at MicroStrategy, the largest independent Business Intelligence vendor, where he served as the general manager for indirect sales worldwide. His previous experience spans sales executive roles at Microsoft, Borland Software, Quest Software, and other technology organizations. He holds a diploma of arts and history from Universite Paris-Sorbonne.

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ABOUT RIMINI STREET

Rimini Street, Inc. (Nasdaq: RMNI) is a global provider of enterprise software products and services, the leading third-party support provider for Oracle and SAP software products, and a Salesforce® partner.

The company offers premium, ultra-responsive and integrated application management and support services that enable enterprise software licensees to save significant costs, free up resources for innovation, and achieve better business outcomes. Global Fortune 500, midmarket, public sector, and other organizations from a broad range of industries rely on Rimini Street as their trusted enterprise software products and services provider.