

# Rimini Street License Advisory Services

Mitigate compliance risk associated with vendor licensing

## Solution Overview

In today's enterprise environments, sorting out and managing product licenses and software assets from multiple vendors has turned into a monumental endeavor. Accurately tracking and monitoring usage and maintaining software license compliance require a great deal of time, effort and specialized asset management expertise.

At the same time, enterprise software vendors are also increasing compliance risk with, what many customers perceive to be, their confusing pricing models and complicated hybrid licensing options. Companies are faced with potential audits or noncompliance penalties. And, in our experience, ERP vendors are turning up the pressure to drive customer lock-in in exchange for noncompliance penalties. This leaves companies with less control over their future investment roadmaps — and artificial moves to cloud-based services with limited business value.

## Rimini Street License Advisory Services

Rimini Street License Advisory Services helps you understand Oracle and SAP license policies and agreements to limit your exposure to compliance risk. Our License Advisory Services team helps you prepare for vendor audits and mitigate risk of noncompliance while reducing costs and demands on your company resources. We provide guidance on vendor license policies, compliance best practices and audit pitfalls. Ease the burden on your asset management team by leveraging the knowledge of our license compliance professionals. You'll learn techniques to more effectively manage software assets and monitor license usage. Noncompliance can cost your organization significant time, money and effort. Don't wait for a vendor audit to reveal your exposure to risk.

## Key Capabilities

### License Compliance Assessment and Alignment

Rimini Street experts look at your system architecture and license products/metrics to identify areas of risk, providing compliance recommendations and guidance. In addition, you can access a broad range of educational programs, market resources and support to help you better understand potential risks. You and your team will gain insights on license compliance and management, audit preparedness, asset management best practices, architecture changes for compliance, entitlements and potential pitfalls.

### Solutions and Services

We recommend resources available in the market that help you navigate contracting and compliance issues, including audit management. We can help arm you with strategic negotiating tactics, including complex software-as-a-service (SaaS) and cloud contract terms or challenging issues such as SAP Indirect Access.

With the assistance of the Rimini Street License Advisory Services team, your organization can approach vendor licensing from a position of strength and know-how and limit exposure to compliance risk.

Noncompliance can have a significant impact on your organization, costing you time, effort and money. Rimini Street License Advisory Services can help you avoid the stress and urgency of audits by clearing up confusion and complication around vendor licensing agreements and better arming your organization for successful asset management.

*“Using Oracle software and cloud services, and not managing your contracts and compliance, is like playing Russian roulette with your IT budget. You may dodge the bullet this time, you may even dodge it next time, but eventually the Oracle sales and LMS audit teams are going to get you.”*

*Craig Guarente,  
CEO, Palisade Compliance*

## Key Benefits

### Reduce Complexity and Costs

- Rely on expert guidance to help you select the most trusted asset management tools and providers.
- Provide best practices and guidance around favorable and appropriate contract terms.

### Mitigate Compliance Risk

- Identify exposure to potentially risky vendor policies and practices.
- Keep up to date on the latest licensing changes, findings and negotiation tactics.

### Prepare for Vendor Audits and Negotiations

- Get informed about your rights and obligations.
- Avoid negotiation compromises that force you into upgrades, artificial cloud migrations, or changes in terms that do not align with your strategy.

## Why Rimini Street

We deliver unparalleled support because our people are highly skilled engineers dedicated to ensuring that you receive exceptional value and customer service every day. Our premium third-party support services enable you to optimize existing enterprise software investments, extend current capabilities to leverage hybrid IT, and transform your business to a digital enterprise with help from intelligent and agile technology roadmaps.

### Worldwide Headquarters

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